

Home Based Business Analysis

Direct Sales Company	Product	Base Commission	Ecommerce Options	Sales Methods
Affordable Luxuries	Candles	20-35%	Yes	Home Parties, Person to person, Internet, Fundraisers
Arbonne International	Skin care and Cosmetics	35%	Yes	Home Parties, Person to person, Internet
Bittersweet Candle Company	Candles	up to 40%	Yes	Person to Person Internet
Brown Bag Gourmet Goodies	Coffee	25%	No, but consultants can sell from their own websites	Person to person, Internet
Country Bunny Bath and Body	Skin care	15%	Yes	Home Parties, Person to person, Internet
Delightful Gourmet Wonders	Gourmet Treats	25%	Yes	Person to person, Internet
Dream Impressions	Rubber stamps	10-28%	Yes	Home Parties, Person to person, Internet
Greeting Cake Company	Cakes	Up to 45%	Yes	Person-to-person, online, other retail
Heart Warming Creations	Country Decorative Accessories	22-27%	Yes	Home Parties, Internet, Fundraisers, Book Shows
Herbalife	Weight Loss Products	25-50%	Yes	Person to person, Internet
Highlights - Jigsaw	Toys	20-34%	No	Home Parties, Person to person
Homemaker's Idea Company	Home Goods	25%	No, but online catalog website available	Home Parties
Home & Garden Party	Home Decor	30%	No, but online catalog website available	Home Parties, Catalog Parties, Fundraisers, Phone sales
Home & Gift Collection	Home & Garden Decor and Kitchenware	25-40%	No, but consultants can sell from their own websites with guidelines	Home Parties and Internet
Kat's Coffees & more	Coffee	25%	No	Home Parties, Internet
L'Bri Pure n' Natural	Cosmetics	20-35%	Yes	Home parties, Person to person, Internet
Leaving Prints	Scrapbook Supplies	30%	No	Home Classes, Person to person, Internet
Longaberger	Baskets	25%	Yes	Home Parties, person to person
Mary Kay	Skin Care and Color Cosmetics	50%	Yes	Home parties, skincare classes, makeover clinics, internet, newspaper, trade-shows, and as fundraisers.

My Precious Kid	Safety Products	25-50%	No, but consultants can sell products off their own websites	Person to person, Internet, Safety Classes, Fingerprint Parties, Fundraisers
Natural Bodycare	Skin Care	30%	Yes	Home Parties, Person to person, Internet
Pampered Chef	Kitchen tools	20%	No	Home Parties
Partylite Gifts	Candles, Home Decor, and Bath & Body	25-32%	No but consultants can get approval for their own website	Home parties, catalog sales, online parties
Pure Pearls	Pearls	15%	Yes	Person to Person, Parties, Internet or however they want to get the sales is up to the person
Petra Fashions	Lingerie and Sleepwear	30%	No	Home Parties
Stampin' Up	Rubber stamps	20%	No, but online catalog website available	Home Parties
Southern Living at Home	Home Décor	25%	Yes	Home Parties, Internet
Story Teller	Toys	20-35%	No, but consultants can sell products off their own websites	Home Parties, Person to person, Internet
Tastefully Simple	Gourmet foods	20-36%	Yes	Home Parties, Person to person, Internet
Time To Celebrate	Home Decor and Gifts	Up to 40%	Yes	Home Shows, Internet
Tupperware	Food Storage	20%	Yes	Home Parties, Internet, Home Shopping network, retail outlets
Two Sisters Gourmet	Gourmet Food	25%	Yes	Home Parties, Internet
Unycorne's Dreams	Gifts	50%	No	Home parties, Person to person, Internet
Unique Baby Boutique	Parenting/Babies	25%	Yes	Home parties, Person to person, Internet
Usborne Books	Books	15-30%	Yes	Home Parties, Person to Person, Internet, Book Fairs, Fundraiser
Warm Spirit	Aromatherapy	25%	No	Home Parties, Person to person, Internet
Watkins	Food Products	25%	Yes	Person to Person, Internet, Home Parties